

https://www.fdcapital.co.uk/job/fractional-cfo-fundraising-aerospace-industry/

Fractional CFO – Fundraising (Aerospace Industry)

Description

Job Title: Fractional CFO – Fundraising (Aerospace Industry, Remote)

Location: Remote Type: Fractional / Part-time Industry: Aerospace

About the Company:

Our Clients are an innovative aerospace company dedicated to pushing the boundaries of technology and exploration. With a focus on cutting-edge engineering and strategic growth, they are looking for a seasoned financial leader with expertise in capital raising to join their team on a fractional basis. Their company is poised for significant growth, and they need a fractional CFO to help us navigate complex financial landscapes, secure strategic funding, and position the business for long-term success.

Role Overview:

We are seeking an experienced **Fractional CFO** to lead our fundraising efforts and provide strategic financial guidance as we scale. The ideal candidate will have a proven track record of raising capital, ideally in the aerospace or a related high-tech industry, and will provide financial oversight, forecasting, and advisory support to drive sustainable growth. This is a remote, part-time position designed for a highly skilled finance professional who thrives in a fast-paced, innovative environment.

Responsibilities

Key Responsibilities:

1. Fundraising Strategy & Execution:

- Lead capital raising initiatives, including debt, equity, venture capital, and other financial instruments.
- Develop and maintain relationships with venture capital firms, institutional investors, and other funding sources.
- Prepare and present financial models, investment decks, and materials to potential investors.
- Guide the company through due diligence and negotiations to close funding rounds.

2. Financial Planning & Strategy:

- Work closely with the CEO and executive team to align financial strategies with overall business goals.
- Develop long-term financial plans, including forecasting, budgeting, and risk management.
- Provide scenario planning and sensitivity analysis for growth, cash flow management, and potential acquisitions.

3. Financial Reporting & Compliance:

• Ensure accurate financial reporting in accordance with GAAP or IFRS standards.

Hiring organization FD Capital

Employment Type Part-time

Beginning of employment 1st October 2024

Duration of employment Perm

Industry Aerospace

Job Location Remote work from: United Kingdom

Working Hours 9-5

Base Salary £ 1,000 - £ 1,300

Date posted September 4, 2024

Valid through 30.09.2024

- Oversee compliance with all relevant financial regulations, tax obligations, and reporting requirements.
- Prepare regular reports for stakeholders, including the board, investors, and management team.

4. Operational Finance & Cash Flow Management:

- Optimize the company's capital structure, working capital, and overall cash flow.
- Implement robust financial controls, processes, and KPIs to ensure the company's financial health.
- Provide oversight of any finance-related aspects of operations, from procurement to payroll.

5. Mergers, Acquisitions & Partnerships:

- Evaluate potential M&A opportunities and strategic partnerships that could enhance the company's growth trajectory.
- Provide financial insight during negotiations for strategic partnerships, joint ventures, or acquisitions.

Qualifications

Qualifications:

- **Experience**: Minimum 10 years of finance leadership experience, with at least 5 years in the aerospace industry or a similar high-tech, capital-intensive field.
- Fundraising Expertise: Demonstrated success in raising capital (Series A, B, or later-stage) from venture capital, private equity, or other institutional investors.
- Education: MBA or CPA preferred, with strong knowledge of corporate finance, capital markets, and financial strategy.
- Analytical Skills: Proficient in financial modeling, forecasting, and budget management.
- **Communication**: Strong presentation and negotiation skills; able to engage confidently with investors and stakeholders.
- **Strategic Vision**: Ability to align financial strategies with the broader goals of a high-growth business.

Preferred Skills:

- Experience with aerospace-specific financial challenges, including large capital expenditures, R&D financing, and regulatory compliance.
- Familiarity with government contracting, grants, and subsidies related to the aerospace sector.
- Ability to thrive in a remote, fast-paced, and collaborative environment.

Job Benefits

Great Day Rate

Contacts

FD Capital are leaders in Aerospace sector recruitment.