



<https://www.fdcapital.co.uk/job/finance-director-southampton/>

Finance Director – Southampton

Description

Job Title: Finance Director

Location: Southampton, UK

Reports To: Managing Director

About Us:

We are a leading, multi-franchise car dealership group based in Southampton with a proud reputation for delivering exceptional customer service and industry-leading performance. With a substantial presence across the South Coast, we offer an exciting and dynamic working environment for high-calibre professionals.

Role Overview:

We are seeking an experienced and commercially astute Finance Director to lead our finance function. This is a key strategic role, responsible for driving financial performance, ensuring robust financial controls, and supporting the senior management team with insightful analysis and guidance to achieve the company's ambitious growth plans.

Responsibilities

Key Responsibilities:

- Lead and develop the finance team, fostering a culture of high performance and continuous improvement.
- Oversee all financial operations, including budgeting, forecasting, management accounts, statutory reporting, and cash flow management.
- Provide accurate and timely financial reporting to the Board and senior leadership team.
- Analyse financial performance and develop strategies to drive profitability and operational efficiency across the dealership network.
- Ensure full compliance with all statutory and regulatory requirements.
- Manage relationships with external stakeholders including auditors, banks, and regulatory bodies.
- Play a key role in strategic decision-making, business planning, and expansion initiatives.
- Develop and maintain robust internal controls and risk management processes.
- Drive cost control initiatives and identify opportunities for revenue growth and margin improvement.

Hiring organization

FD Capital

Employment Type

Full-time

Beginning of employment

1st August 2025

Duration of employment

Perm

Industry

Automotive

Job Location

Southampton, Hampshire, United Kingdom

Working Hours

9-5

Base Salary

£ 130,000 - £ 165,000

Date posted

July 2, 2025

Valid through

31.07.2025

Qualifications

Key Requirements:

- ACA, ACCA or CIMA qualified (or equivalent).
- Substantial experience as a senior finance professional within the automotive retail sector, ideally within a large or multi-site car dealership.
- Proven track record of strategic financial leadership and team management.
- Strong commercial awareness and understanding of dealership operations and industry-specific challenges.
- Excellent analytical and problem-solving skills with a hands-on approach.
- Outstanding communication and influencing skills, with the ability to work collaboratively with directors and operational managers.
- High integrity and commitment to best practice financial governance.

Job Benefits

What We Offer:

- Competitive salary and performance-related bonus scheme.
- Company car and benefits package.
- Opportunity to shape the financial strategy of a market-leading dealership group.
- A supportive and progressive working environment.

Contacts

FD Capital are a leading recruiter for the automotive sector