



<https://www.fdcapital.co.uk/job/chief-financial-officer-cfo-london/>

## Chief Financial Officer (CFO) – London

### Description

**Job Title:** Chief Financial Officer (CFO)

**Location:** UK (Hybrid or Remote, with occasional travel)

**Package:** Competitive + Bonus + Equity

**Contract Type:** Full-Time, Permanent

**Start Date:** Flexible / ASAP

### About the Company

We are a high-growth, VC-backed B2B SaaS company operating at the intersection of **climate tech** and **industrial innovation**. Our vertically integrated platform is driving digital transformation and measurable sustainability outcomes across critical industries. With **100% year-on-year growth** and a recent **significant fundraise** led by sustainability-focused growth investors, we are entering an exciting new phase of global expansion.

### The Opportunity

As we scale across international markets, we are seeking an experienced, commercially minded **Chief Financial Officer (CFO)** to join our executive leadership team. This is a **pivotal strategic appointment** aimed at enhancing financial performance, sharpening forecasting and reporting capabilities, and helping steer the business toward profitability and long-term success.

### Responsibilities

#### Key Responsibilities

- Own the financial strategy, planning, and reporting functions, ensuring accurate forecasting and insightful performance analysis
- Partner with the CEO and Board to shape and execute growth strategies, including international expansion and new market entry
- Build and lead a high-performing finance team, implementing systems, controls, and processes fit for scale
- Improve real-time reporting, KPIs, and SaaS metrics to support agile decision-making
- Oversee investor reporting and board communications, acting as a key liaison with VC stakeholders
- Support M&A, strategic partnerships, and future fundraising activities
- Develop a clear path to profitability through data-driven cost management, margin optimization, and commercial analysis

### Hiring organization

FD Capital Recruitment

### Employment Type

Full-time

### Beginning of employment

1st August 2025

### Duration of employment

Perm

### Industry

Technology

### Job Location

London, South East, United Kingdom

### Working Hours

9-5

### Base Salary

£ 160,000 - £ 175,000

### Date posted

June 15, 2025

### Valid through

31.07.2025

- Ensure compliance across international operations, including tax, audit, and regulatory frameworks

## Qualifications

### Ideal Candidate Profile

- Qualified finance professional (ACA, ACCA, CIMA or equivalent) with significant post-qualification experience
- Proven CFO or senior finance leader in a **B2B SaaS environment**, ideally with international operations
- Strong understanding of **SaaS metrics**, **unit economics**, and fundraising processes
- Experience working with **venture capital** or **growth equity** investors (climate/sustainability focus is a plus)
- Strategic thinker with hands-on operational finance skills and an ability to scale teams, systems, and processes
- Passion for sustainability, industrial innovation, or climate tech preferred
- Excellent communication and leadership skills, with the ability to influence across executive and investor stakeholders

## Job Benefits

### What We Offer

- Competitive base salary + performance-based bonus
- Meaningful equity in a high-growth climate tech business
- Flexible, remote-first working culture (UK-based)
- Opportunity to shape the financial future of a category-defining business
- Mission-driven team and investors committed to long-term impact